# Transcript for: Lisa Cottingham

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### **Credits Toward a Development Certificate**

Earning a Development Certificate requires the successful completion of 10 credits, distributed as follows: Required Courses - 4 credits; Elective Courses - 3 credits; Intensive Courses - 3 credits

#### **Required Course Credits**

Course Title	Credits Earned	Date
Maximizing Technology for Effective Fundraising	1	5/19/10
Seeing Your Organization Through Donors' Eyes	1	9/1/10

Required Credits Earned: 2

Required Credits Still Needed to Earn a Certificate: 2

#### **Elective Course Credits**

Course Title	Credits Earned	Date
X Factors of Sustainability	1	9/1/10
Direct Mail Is Working - and You Should Be Doing It!	1	9/2/10

Elective Credits Earned: 2

Elective Credits Still Needed to Earn a Certificate: 1

## **Credits Toward a Communications Certificate**

Earning a Communications Certificate requires the successful completion of 10 credits, distributed as follows: Required Courses - 4 credits; Elective Courses - 3 credits; Intensive Courses - 3 credits

#### **Elective Course Credits**

Course Title	Credits Earned	Date
Developing a Public Awareness Campaign	1	8/31/10

Elective Credits Earned: 1

Elective Credits Still Needed to Earn a Certificate: 2

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional communities: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.