Transcript for: Ruth Hunstiger

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Certificate Earned

Development Certificate

November 2008

Credits Toward a Nutrition Certificate

Intensive Credits

Course Title	Credits Earned	Date	
Effective Cost Management for Today's Economy - Part 1	3	9/2/09	
Effective Cost Management for Today's Economy - Part 2		9/2/09	
Using Data to Support Your Case	3	9/3/09	

Intensive Credits Earned: 6

Intensive Credits Still Needed to Earn a Certificate: 0

Credits Toward a Leadership Certificate

Elective Credits

Course Title	Credits Earned	Date
Developing a Strategy for the Future	1	9/4/09

Elective Credits Earned: 1

Elective Credits Still Needed to Earn a Certificate: 2

Credits Toward a Development Certificate

Required Credits

Course Title	Credits Earned	Date
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

Required Credits Earned: 4

Required Credits Still Needed to Earn a Certificate: 0

Elective Credits

Course Title	Credits Earned	Date
Improving Your Current Situation	1	11/18/08

Elective Credits Earned: 1

Elective Credits Still Needed to Earn a Certificate: 2

Intensive Credits

Course Title	Credits Earned	Date
Annual Giving: Raising More Money for Less	3	11/18/08

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirement. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

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Introduction to Major Gifts



3 11/18/08

Intensive Credits Earned: 6
Intensive Credits Still Needed to Earn a Certificate: 0

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.