Transcript for: Kathleen Purser

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Credits Toward a Development Certificate

Earning a Development Certificate requires the successful completion of 10 credits, distributed as follows: Required Courses - 4 credits; Elective Courses - 3 credits; Intensive Courses - 3 credits

Required Course Credits

Course Title	Credits Earned	Date
Seeing Your Organization Through Donors' Eyes	1	9/1/10

Required Credits Earned: 1

Required Credits Still Needed to Earn a Certificate: 3

Elective Course Credits

Course Title	Credits Earned	Date	
X Factors of Sustainability	1	9/1/10	
Direct Mail Is Working - and You Should Be Doing It!	1	9/2/10	
The Dreaded Engagement Gap	1	9/2/10	

Elective Credits Earned: 3

Elective Credits Still Needed to Earn a Certificate: 0

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional communities: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.