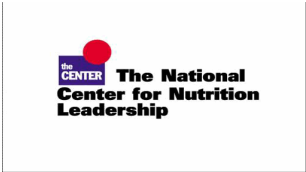


Transcript for: Manuela Arroyos

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/3/09

Required Credits Earned: 2
Required Credits needed to earn a Certificate: 4

Elective Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Your Best Board Meeting Ever!	1	4/21/10

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

Credits Toward a Communications Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Your Nonprofit Marketing Plan: A Roadmap to Building Support for Your Organization	3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Dianna Young

Page 1 of 1

**Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing Effective Oversight Boards	1	11/11/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09

*Elective Credits Earned: 3**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Accounting and Financial Management	3	11/11/09

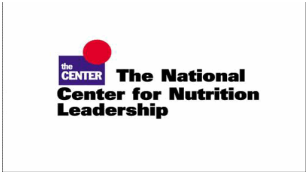
*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Edgar Martinez

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Judith Gregg

Page 1 of 2

**Certificate Earned****Development Certificate****November 2008****Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/3/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 5**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing a Strategy for the Future	1	9/4/09
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09

*Elective Credits Earned: 4**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3***Credits Toward a Development Certificate**

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Judith Gregg

Page 2 of 2



Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

Required Credits Earned: 4

Required Credits needed to earn a Certificate: 4

Elective Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

Elective Credits Earned: 1

Elective Credits needed to earn a Certificate: 3

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

Intensive Credits Earned: 6

Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Ginna O'Connor

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08
Web 2.0: Social Media for Non-profits	1	9/3/09

*Elective Credits Earned: 2**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08
E-Strategy for Your Non-Profit	3	9/3/09

*Intensive Credits Earned: 9**Intensive Credits needed to earn a Certificate: 3***Credits Toward a Communications Certificate****Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing Extraordinary Personal Relationships: Honing Your Interpersonal Skills	1	9/2/09
Maximizing Media Relations	1	9/2/09

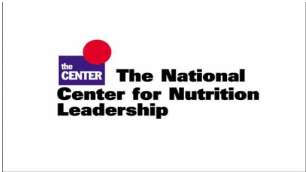
*Elective Credits Earned: 2**Elective Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Nancy Tanquary

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

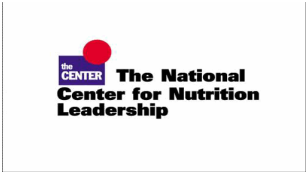
Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Rachael Craig

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09

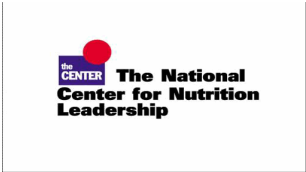
Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Thalia Baker

Page 1 of 1



Credits Toward a Leadership Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Grooming the Next Generation of Leaders	3	9/3/09

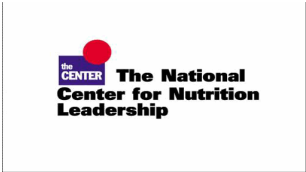
Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Monica Eick

Page 1 of 1



Credits Toward a Volunteer Management Certificate

Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
From Recruitment to Retention - A Primer for an Effective Volunteer Program	1	9/2/09

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Elective Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
From Baby Boomers to Millennials: A Multi-Generational Volunteer Corps	1	9/2/09

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

Credits Toward a Development Certificate

Elective Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Web 2.0: Social Media for Non-profits	1	9/3/09

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

Credits Toward a Communications Certificate

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Your Nonprofit Marketing Plan: A Roadmap to Building Support for Your Organization	3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Charlyn Ocker

Page 1 of 1

**Credits Toward a Leadership Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/4/09

*Required Credits Earned: 2**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Your Best Board Meeting Ever!	1	4/21/10
Nurturing a Powerful & Productive Board/CEO Relationship	1	5/11/10

*Elective Credits Earned: 2**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09

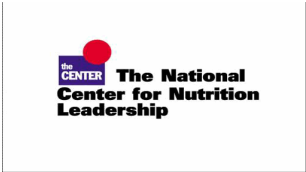
*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Liz Seman

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<u>Course Title</u>
What Do Great Boards (and Great Board Members) REALLY DO?
Influence: Gaining Commitment, Getting Results

<u>Credits Earned</u>	<u>Date</u>
1	9/2/09
1	9/3/09

Required Credits Earned: 2
Required Credits needed to earn a Certificate: 4

Intensive Credits

<u>Course Title</u>
Grooming the Next Generation of Leaders

<u>Credits Earned</u>	<u>Date</u>
3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Stacie Wilson

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

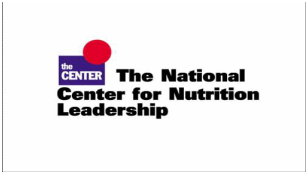
*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

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Transcript for: Lynn Haynes

Page 1 of 1



Credits Toward a Leadership Certificate

Elective Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Nurturing a Powerful & Productive Board/CEO Relationship	1	5/11/10

Elective Credits Earned: 1

Elective Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Lois Durant

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

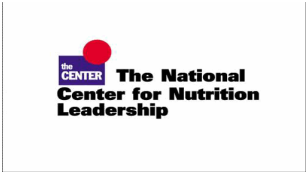
*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

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Transcript for: Arleen Anderson

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Barbara Lundgren

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Leadership Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/4/09

*Required Credits Earned: 2**Required Credits needed to earn a Certificate: 4***Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08
E-Strategy for Your Non-Profit	3	9/3/09

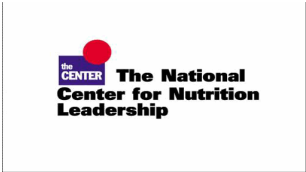
*Intensive Credits Earned: 9**Intensive Credits needed to earn a Certificate: 3*

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Transcript for: Ellen Horwitz

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Influence: Gaining Commitment, Getting Results	1	9/4/09

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Credits Toward a Development Certificate

Elective Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Web 2.0: Social Media for Non-profits	1	9/3/09

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

Credits Toward a Communications Certificate

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Your Nonprofit Marketing Plan: A Roadmap to Building Support for Your Organization	3	9/3/09

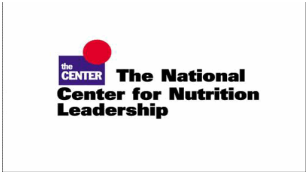
Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Betty Bradley

Page 1 of 1



Credits Toward a Volunteer Management Certificate

Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Finding the Best Volunteer Job	1	6/11/10

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Credits Toward a Leadership Certificate

Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/3/09

Required Credits Earned: 2
Required Credits needed to earn a Certificate: 4

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Lisa Schafer

Page 1 of 1

**Credits Toward a Volunteer Management Certificate****Elective Credits**Course Title

Keeping Your Volunteers in Satisfying Work

Credits Earned

1

Date

6/15/10

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Credits Toward a Leadership Certificate****Elective Credits**Course Title

Your Best Board Meeting Ever!

Credits Earned

1

Date

4/21/10

Nurturing a Powerful & Productive Board/CEO Relationship

1

5/11/10

*Elective Credits Earned: 2**Elective Credits needed to earn a Certificate: 3***Credits Toward a Development Certificate****Required Credits**Course Title

Maximizing Technology for Effective Fundraising

Credits Earned

1

Date

5/19/10

*Required Credits Earned: 1**Required Credits needed to earn a Certificate: 4***Elective Credits**Course Title

Engaging Young Donors

Credits Earned

1

Date

4/22/10

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Credits Toward a Communications Certificate****Elective Credits**Course Title

Developing Extrordinary Personal Relationships: Honing Your Interpersonal Skills

Credits Earned

1

Date

9/2/09

Maximizing Media Relations

1

9/2/09

*Elective Credits Earned: 2**Elective Credits needed to earn a Certificate: 3***Intensive Credits**Course Title

Your Nonprofit Marketing Plan: A Roadmap to Building Support for Your Organization

Credits Earned

3

Date

9/3/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Sharon Geiss

Page 1 of 1

**Credits Toward a Volunteer Management Certificate****Required Credits**Course Title

Finding the Best Volunteer Job

Credits Earned

1

Date

6/11/10

*Required Credits Earned: 1**Required Credits needed to earn a Certificate: 4***Elective Credits**Course Title

Keeping Your Volunteers in Satisfying Work

Credits Earned

1

Date

6/15/10

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Credits Toward a Leadership Certificate****Required Credits**Course Title

What Do Great Boards (and Great Board Members) REALLY DO?

Influence: Gaining Commitment, Getting Results

Credits Earned

1

Date

9/2/09

1

9/3/09

*Required Credits Earned: 2**Required Credits needed to earn a Certificate: 4***Credits Toward a Communications Certificate****Intensive Credits**Course Title

Your Nonprofit Marketing Plan: A Roadmap to Building Support for Your Organization

Credits Earned

3

Date

9/3/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Maureen Stevens

Page 1 of 1

**Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/3/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 5**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09

*Elective Credits Earned: 3**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09

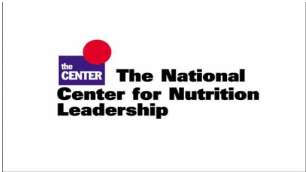
*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Michelle Meeks

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Teresa Barry

Page 1 of 1

**Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing Effective Oversight Boards	1	11/11/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09

*Elective Credits Earned: 3**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Accounting and Financial Management	3	11/11/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Nora Logsdon

Page 1 of 1

**Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing Effective Oversight Boards	1	11/11/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09

*Elective Credits Earned: 3**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Accounting and Financial Management	3	11/11/09

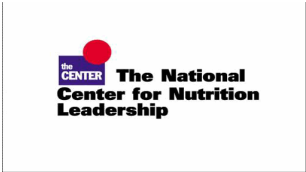
*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Alan Winstead

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Grooming the Next Generation of Leaders	3	9/3/09

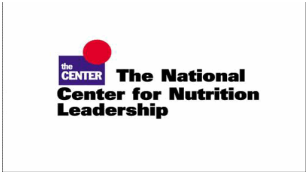
Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Nancy Schmid

Page 1 of 1



Credits Toward a Volunteer Management Certificate

Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Finding the Best Volunteer Job	1	6/11/10

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Credits Toward a Leadership Certificate

Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/3/09

Required Credits Earned: 2
Required Credits needed to earn a Certificate: 4

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Wilda Belisle

Page 1 of 1

**Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/4/09
Developing Effective Oversight Boards	1	11/11/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 6**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09

*Elective Credits Earned: 3**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09
Accounting and Financial Management	3	11/11/09

*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Jacqueline Eradiri

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Susan Barrington

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Brenda Leza

Page 1 of 1

**Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/3/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 5**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing a Strategy for the Future	1	9/4/09
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09

*Elective Credits Earned: 4**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Jeffrey Smythe

Page 1 of 1

**Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing Effective Oversight Boards	1	11/11/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09

*Elective Credits Earned: 3**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Accounting and Financial Management	3	11/11/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Marcee Woffinden

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

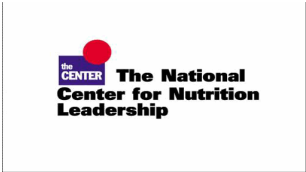
*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Linda Leuckel

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Grooming the Next Generation of Leaders	3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Pam Almeida

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

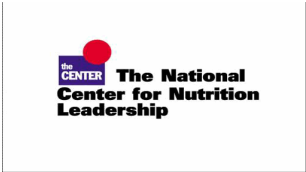
*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Anna Carol Buffington

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Sharon Lee DeWitt

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Kathey Scott

Page 1 of 2

**Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/3/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 5**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09

*Elective Credits Earned: 3**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3***Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Maximizing Technology for Effective Fundraising	1	5/19/10

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Kathey Scott

Page 2 of 2



Required Credits Earned: 1

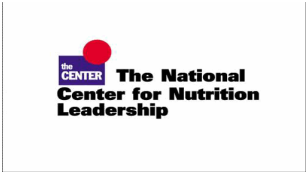
Required Credits needed to earn a Certificate: 4

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Phil Shippers

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<u>Course Title</u>
What Do Great Boards (and Great Board Members) REALLY DO?
Influence: Gaining Commitment, Getting Results

<u>Credits Earned</u>	<u>Date</u>
1	9/2/09
1	9/3/09

Required Credits Earned: 2
Required Credits needed to earn a Certificate: 4

Intensive Credits

<u>Course Title</u>
Grooming the Next Generation of Leaders

<u>Credits Earned</u>	<u>Date</u>
3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Marcia Mayer

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

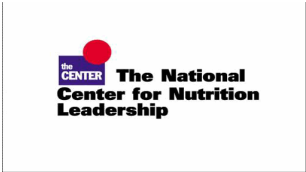
*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Myrt Bowers

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

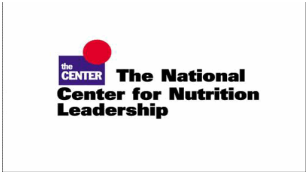
Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Shawn Smith

Page 1 of 1



Credits Toward a Leadership Certificate

Elective Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Your Best Board Meeting Ever!	1	4/21/10

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

Credits Toward a Development Certificate

Elective Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Engaging Young Donors	1	4/22/10

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

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Transcript for: Patty Clark

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Leadership Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Influence: Gaining Commitment, Getting Results	1	9/3/09

*Required Credits Earned: 1**Required Credits needed to earn a Certificate: 4***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 4***Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

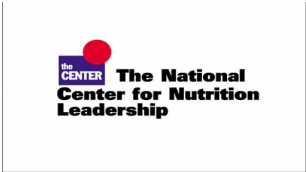
*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Robert Roswall

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Elective Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Developing a Strategy for the Future	1	9/4/09

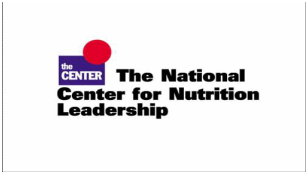
Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Lynn Bowes

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Using Data to Support Your Case	3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

Credits Toward a Communications Certificate

Elective Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Maximizing Media Relations	1	9/2/09

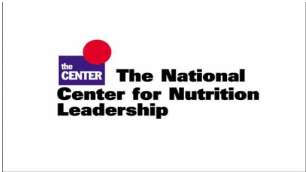
Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Karen Schlegel

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

Intensive Credits Earned: 6

Intensive Credits needed to earn a Certificate: 3

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Transcript for: Renae Steuart

Page 1 of 1



Credits Toward a Volunteer Management Certificate

Required Credits

Course Title

From Recruitment to Retention - A Primer for an Effective Volunteer Program

Finding the Best Volunteer Job

Credits Earned

1

Date

9/2/09

1

6/11/10

*Required Credits Earned: 2**Required Credits needed to earn a Certificate: 4*

Elective Credits

Course Title

From Baby Boomers to Millennials: A Multi-Generational Volunteer Corps

Credits Earned

1

Date

9/2/09

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3*

Intensive Credits

Course Title

Managing and Marketing Volunteer Programs

Credits Earned

3

Date

9/3/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

Credits Toward a Communications Certificate

Elective Credits

Course Title

Telling Your Story to the Media and Your Supporters

Credits Earned

1

Date

9/3/09

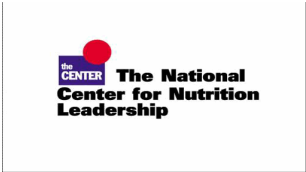
*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Samantha Blauwkamp

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<u>Course Title</u>
What Do Great Boards (and Great Board Members) REALLY DO?
Influence: Gaining Commitment, Getting Results

<u>Credits Earned</u>	<u>Date</u>
1	9/2/09
1	9/4/09

Required Credits Earned: 2
Required Credits needed to earn a Certificate: 4

Elective Credits

<u>Course Title</u>
Your Best Board Meeting Ever!

<u>Credits Earned</u>	<u>Date</u>
1	4/21/10

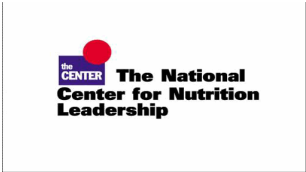
Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

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Transcript for: Toni Fegers

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Grooming the Next Generation of Leaders	3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Heidi Wold

Page 1 of 2

**Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/3/09
Developing Effective Oversight Boards	1	11/11/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 6**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing a Strategy for the Future	1	9/2/09
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09

*Elective Credits Earned: 4**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09
Accounting and Financial Management	3	11/11/09

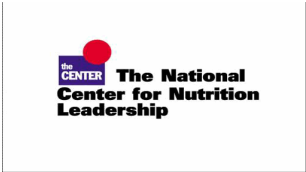
*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3***Credits Toward a Development Certificate**

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Heidi Wold

Page 2 of 2



Elective Credits

<i>Course Title</i>
Excellence in Grant Writing: Back to Basics

<i>Credits Earned</i>	<i>Date</i>
1	9/4/09

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

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Transcript for: Colleen Brown

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Tula Gogolak

Page 1 of 1



Credits Toward a Development Certificate

Elective Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Navigating the Economic Recovery: Introduction to Major Gifts	1	9/2/09
Engaging Young Donors	1	4/22/10

Elective Credits Earned: 2

Elective Credits needed to earn a Certificate: 3

Credits Toward a Communications Certificate

Elective Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing Extrordinary Personal Relationships: Honing Your Interpersonal Skills	1	9/2/09
Telling Your Story to the Media and Your Supporters	1	9/3/09

Elective Credits Earned: 2

Elective Credits needed to earn a Certificate: 3

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Your Nonprofit Marketing Plan: A Roadmap to Building Support for Your Organization	3	9/3/09

Intensive Credits Earned: 3

Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Julie Oates

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

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Transcript for: Tiffani Paige

Page 1 of 1

**Credits Toward a Volunteer Management Certificate****Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
From Baby Boomers to Millennials: A Multi-Generational Volunteer Corps	1	9/2/09

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Maximizing Technology for Effective Fundraising	1	5/19/10

*Required Credits Earned: 1**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Navigating the Economic Recovery: Introduction to Major Gifts	1	9/2/09
Engaging Young Donors	1	4/22/10

*Elective Credits Earned: 2**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
E-Strategy for Your Non-Profit	3	9/3/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirements. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

Transcript for: Barbara Saulter

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

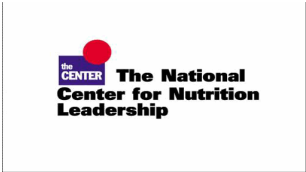
Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Paula Jakubchak

Page 1 of 1



Credits Toward a Volunteer Management Certificate

Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
From Recruitment to Retention - A Primer for an Effective Volunteer Program	1	9/2/09

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Managing and Marketing Volunteer Programs	3	9/3/09

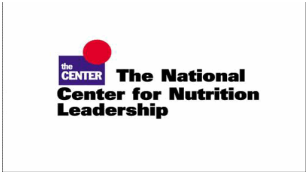
Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Neena Malone

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/3/09

Required Credits Earned: 2
Required Credits needed to earn a Certificate: 4

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Shari Davis

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Nutrition Certificate****Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3***Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Ana Medina

Page 1 of 1

**Credits Toward a Nutrition Certificate****Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3***Credits Toward a Leadership Certificate****Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing a Strategy for the Future	1	9/4/09

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Credits Toward a Development Certificate****Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Web 2.0: Social Media for Non-profits	1	9/3/09

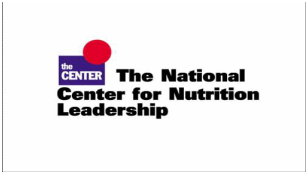
*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Charly Poniatowski

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

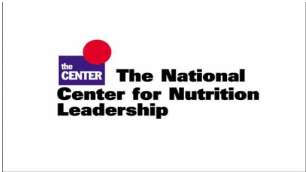
Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Jeanne Martin

Page 1 of 1



Credits Toward a Volunteer Management Certificate

Elective Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Keeping Your Volunteers in Satisfying Work	1	6/15/10

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Jennifer Chestnut

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Vicki Cleveland

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Volunteer Management Certificate****Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Managing and Marketing Volunteer Programs	3	9/3/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3***Credits Toward a Leadership Certificate****Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing a Strategy for the Future	1	9/4/09

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Marti Lindell

Page 1 of 1

**Credits Toward a Leadership Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/4/09

*Required Credits Earned: 2**Required Credits needed to earn a Certificate: 4***Credits Toward a Development Certificate****Elective Credits**

<u>Course Title</u>
Engaging Young Donors

<u>Credits Earned</u>	<u>Date</u>
1	4/22/10

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Credits Toward a Communications Certificate****Elective Credits**

<u>Course Title</u>
Telling Your Story to the Media and Your Supporters

<u>Credits Earned</u>	<u>Date</u>
1	9/3/09

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>
Your Nonprofit Marketing Plan: A Roadmap to Building Support for Your Organization

<u>Credits Earned</u>	<u>Date</u>
3	9/3/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

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Transcript for: Tina Daugherty

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

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Transcript for: Margaret Harmon

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

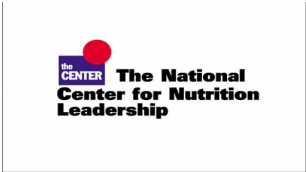
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Transcript for: Tim Getty

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

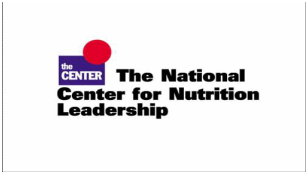
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Transcript for: Blane Turpin

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

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Transcript for: Maurice Lessard

Page 1 of 1

**Credits Toward a Volunteer Management Certificate****Required Credits**

<u>Course Title</u>
Finding the Best Volunteer Job

<u>Credits Earned</u>	<u>Date</u>
1	6/11/10

*Required Credits Earned: 1**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>
Keeping Your Volunteers in Satisfying Work

<u>Credits Earned</u>	<u>Date</u>
1	6/15/10

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Credits Toward a Nutrition Certificate****Intensive Credits**

<u>Course Title</u>
Effective Cost Management for Today's Economy - Part 1
Effective Cost Management for Today's Economy - Part 2
Using Data to Support Your Case

<u>Credits Earned</u>	<u>Date</u>
3	9/2/09
	9/2/09
3	9/3/09

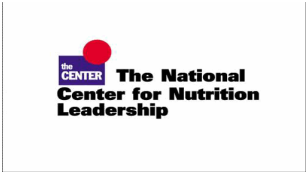
*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

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Transcript for: Patricia Taylor

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<u>Course Title</u>
What Do Great Boards (and Great Board Members) REALLY DO?
Influence: Gaining Commitment, Getting Results

<u>Credits Earned</u>	<u>Date</u>
1	9/2/09
1	9/3/09

Required Credits Earned: 2
Required Credits needed to earn a Certificate: 4

Elective Credits

<u>Course Title</u>
Developing a Strategy for the Future

<u>Credits Earned</u>	<u>Date</u>
1	9/4/09

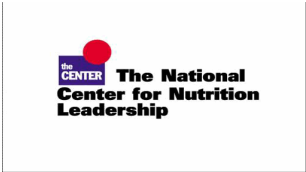
Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

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Transcript for: Michael Davis

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

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Transcript for: Cathy Perlingiere

Page 1 of 1

**Credits Toward a Volunteer Management Certificate****Required Credits**Course Title

From Recruitment to Retention - A Primer for an Effective Volunteer Program

Credits Earned

1

Date

9/2/09

*Required Credits Earned: 1**Required Credits needed to earn a Certificate: 4***Elective Credits**Course Title

From Baby Boomers to Millennials: A Multi-Generational Volunteer Corps

Credits Earned

1

Date

9/2/09

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**Course Title

Managing and Marketing Volunteer Programs

Credits Earned

3

Date

9/3/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3***Credits Toward a Leadership Certificate****Elective Credits**Course Title

Developing a Strategy for the Future

Credits Earned

1

Date

9/4/09

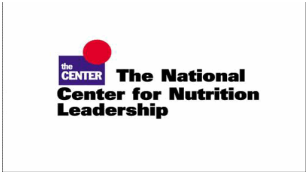
*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3*

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Transcript for: Jennie Duarte

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Influence: Gaining Commitment, Getting Results	1	9/3/09

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

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Transcript for: Coretta LaGarde

Page 1 of 1



Credits Toward a Development Certificate

Elective Credits

<u>Course Title</u>	
Navigating the Economic Recovery: Introduction to Major Gifts	
Excellence in Grant Writing: Back to Basics	

<u>Credits Earned</u>	<u>Date</u>
1	9/2/09
1	9/4/09

Elective Credits Earned: 2

Elective Credits needed to earn a Certificate: 3

Intensive Credits

<u>Course Title</u>
E-Strategy for Your Non-Profit

<u>Credits Earned</u>	<u>Date</u>
3	9/3/09

Intensive Credits Earned: 3

Intensive Credits needed to earn a Certificate: 3

Credits Toward a Communications Certificate

Elective Credits

<u>Course Title</u>
Developing Extrordinary Personal Relationships: Honing Your Interpersonal Skills
Telling Your Story to the Media and Your Supporters

<u>Credits Earned</u>	<u>Date</u>
1	9/2/09
1	9/3/09

Elective Credits Earned: 2

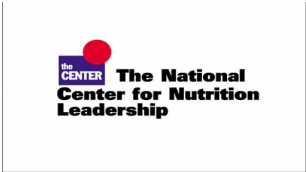
Elective Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Cheryl Howdyshell

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

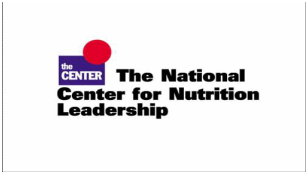
Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

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Transcript for: Sharon Fitzgerald

Page 1 of 1



Credits Toward a Development Certificate

Elective Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Web 2.0: Social Media for Non-profits	1	9/3/09

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
E-Strategy for Your Non-Profit	3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

Credits Toward a Communications Certificate

Elective Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing Extrordinary Personal Relationships: Honing Your Interpersonal Skills	1	9/2/09
Maximizing Media Relations	1	9/2/09

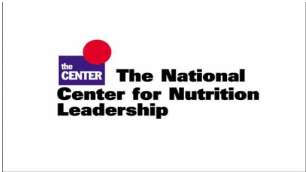
Elective Credits Earned: 2
Elective Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Paula Telage

Page 1 of 1



Credits Toward a Development Certificate

Elective Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Excellence in Grant Writing: Back to Basics	1	9/2/09
Navigating the Economic Recovery: Introduction to Major Gifts	1	9/2/09
Web 2.0: Social Media for Non-profits	1	9/3/09

Elective Credits Earned: 3
Elective Credits needed to earn a Certificate: 3

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
E-Strategy for Your Non-Profit	3	9/3/09

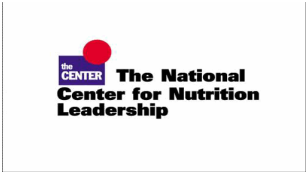
Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Shoba Verghese

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

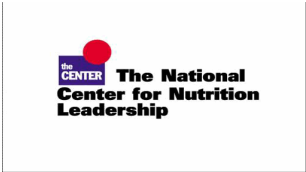
Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Nancy McCormick

Page 1 of 1



Credits Toward a Volunteer Management Certificate

Required Credits

<u>Course Title</u>
From Recruitment to Retention - A Primer for an Effective Volunteer Program

<u>Credits Earned</u>	<u>Date</u>
1	9/2/09

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Elective Credits

<u>Course Title</u>
From Baby Boomers to Millennials: A Multi-Generational Volunteer Corps

<u>Credits Earned</u>	<u>Date</u>
1	9/2/09

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

Intensive Credits

<u>Course Title</u>
Managing and Marketing Volunteer Programs

<u>Credits Earned</u>	<u>Date</u>
3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

Credits Toward a Communications Certificate

Elective Credits

<u>Course Title</u>
Telling Your Story to the Media and Your Supporters

<u>Credits Earned</u>	<u>Date</u>
1	9/3/09

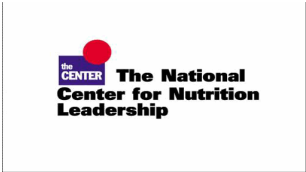
Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Felicia Houston

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

Intensive Credits Earned: 6

Intensive Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Kristin Weiss

Page 1 of 1

**Credits Toward a Volunteer Management Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
From Recruitment to Retention - A Primer for an Effective Volunteer Program	1	9/2/09
Finding the Best Volunteer Job	1	6/11/10

*Required Credits Earned: 2**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
From Baby Boomers to Millennials: A Multi-Generational Volunteer Corps	1	9/2/09

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Maximizing Technology for Effective Fundraising	1	5/19/10

*Required Credits Earned: 1**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Web 2.0: Social Media for Non-profits	1	9/3/09
Engaging Young Donors	1	4/22/10

*Elective Credits Earned: 2**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
E-Strategy for Your Non-Profit	3	9/3/09

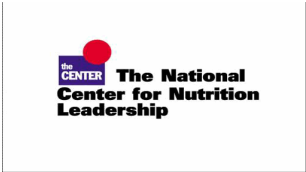
*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

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Transcript for: Margaret Schweizer

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

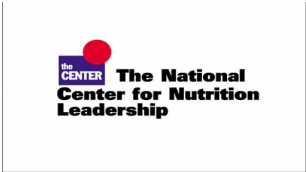
Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

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Transcript for: Barbara Pamplona

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

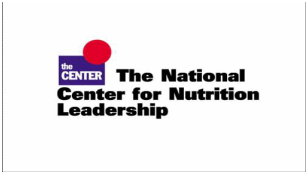
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Transcript for: Patti Hoeft

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

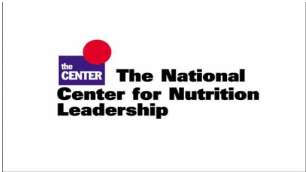
Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

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Transcript for: George Popovich

Page 1 of 1



Credits Toward a Leadership Certificate

Elective Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Your Best Board Meeting Ever!	1	4/21/10

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

Credits Toward a Development Certificate

Required Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Maximizing Technology for Effective Fundraising	1	5/19/10

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Elective Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Engaging Young Donors	1	4/22/10

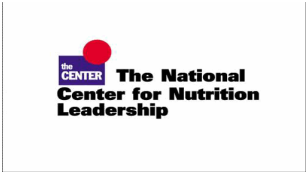
Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

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Transcript for: Megan Brock

Page 1 of 1



Credits Toward a Volunteer Management Certificate

Required Credits

<u>Course Title</u>
From Recruitment to Retention - A Primer for an Effective Volunteer Program
Finding the Best Volunteer Job

<u>Credits Earned</u>	<u>Date</u>
1	9/2/09
1	6/11/10

Required Credits Earned: 2
Required Credits needed to earn a Certificate: 4

Elective Credits

<u>Course Title</u>
From Baby Boomers to Millennials: A Multi-Generational Volunteer Corps

<u>Credits Earned</u>	<u>Date</u>
1	9/2/09

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

Intensive Credits

<u>Course Title</u>
Managing and Marketing Volunteer Programs

<u>Credits Earned</u>	<u>Date</u>
3	9/3/09

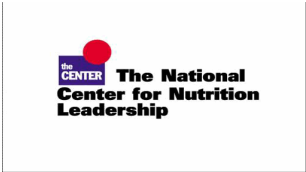
Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

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Transcript for: Florence Huang

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

Intensive Credits Earned: 6

Intensive Credits needed to earn a Certificate: 3

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Transcript for: Joseph Pittman

Page 1 of 1

**Credits Toward a Leadership Certificate****Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Your Best Board Meeting Ever!	1	4/21/10
Nurturing a Powerful & Productive Board/CEO Relationship	1	5/11/10

*Elective Credits Earned: 2**Elective Credits needed to earn a Certificate: 3***Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Maximizing Technology for Effective Fundraising	1	5/19/10

*Required Credits Earned: 1**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Web 2.0: Social Media for Non-profits	1	9/3/09
Engaging Young Donors	1	4/22/10

*Elective Credits Earned: 2**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
E-Strategy for Your Non-Profit	3	9/3/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3***Credits Toward a Communications Certificate****Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing Extrordinary Personal Relationships: Honing Your Interpersonal Skills	1	9/2/09
Maximizing Media Relations	1	9/2/09

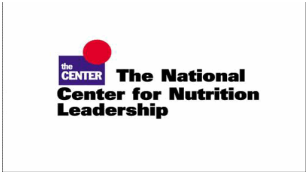
*Elective Credits Earned: 2**Elective Credits needed to earn a Certificate: 3*

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Transcript for: Brooke Bell

Page 1 of 1



Credits Toward a Development Certificate

Elective Credits

Course Title	Credits Earned	Date
Engaging Young Donors	1	4/22/10

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Carol Irish

Page 1 of 1

**Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing Effective Oversight Boards	1	11/11/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09

*Elective Credits Earned: 3**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Accounting and Financial Management	3	11/11/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

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Transcript for: Barbara Gunn

Page 1 of 1

**Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing Effective Oversight Boards	1	11/11/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09

*Elective Credits Earned: 3**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Accounting and Financial Management	3	11/11/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Sharon Barrett-Mitchell

Page 1 of 1

**Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing Effective Oversight Boards	1	11/11/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09

*Elective Credits Earned: 3**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Accounting and Financial Management	3	11/11/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Frank Humphrey

Page 1 of 1

**Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing Effective Oversight Boards	1	11/11/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09

*Elective Credits Earned: 3**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Accounting and Financial Management	3	11/11/09

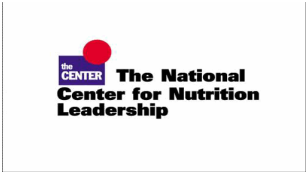
*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

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Transcript for: Collice Sinclair

Page 1 of 1



Credits Toward a Volunteer Management Certificate

Elective Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Keeping Your Volunteers in Satisfying Work	1	6/15/10

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

Credits Toward a Leadership Certificate

Elective Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Nurturing a Powerful & Productive Board/CEO Relationship	1	5/11/10

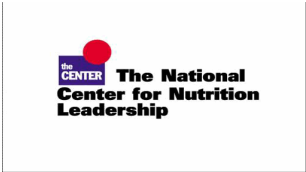
Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Leann Criswell

Page 1 of 1



Credits Toward a Volunteer Management Certificate

Elective Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Keeping Your Volunteers in Satisfying Work	1	6/15/10

Elective Credits Earned: 1

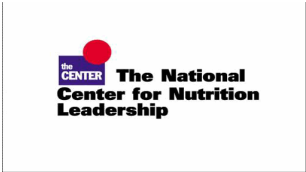
Elective Credits needed to earn a Certificate: 3

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Summer McGuire

Page 1 of 1



Credits Toward a Development Certificate

Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Maximizing Technology for Effective Fundraising	1	5/19/10

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

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Transcript for: Anne Baker

Page 1 of 1

**Credits Toward a Leadership Certificate****Required Credits**Course Title

What Do Great Boards (and Great Board Members) REALLY DO?

Credits Earned

1

Date

9/2/09

*Required Credits Earned: 1**Required Credits needed to earn a Certificate: 4***Elective Credits**Course Title

Developing a Strategy for the Future

Credits Earned

1

Date

9/4/09

Nurturing a Powerful & Productive Board/CEO Relationship

1

5/11/10

*Elective Credits Earned: 2**Elective Credits needed to earn a Certificate: 3***Credits Toward a Communications Certificate****Elective Credits**Course Title

Developing Extraordinary Personal Relationships: Honing Your Interpersonal Skills

Credits Earned

1

Date

9/2/09

Telling Your Story to the Media and Your Supporters

1

9/3/09

*Elective Credits Earned: 2**Elective Credits needed to earn a Certificate: 3***Intensive Credits**Course Title

Your Nonprofit Marketing Plan: A Roadmap to Building Support for Your Organization

Credits Earned

3

Date

9/3/09

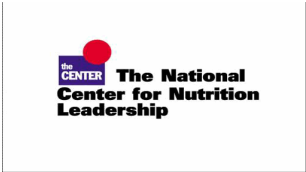
*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

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Transcript for: Laurie Ashley

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/3/09

Required Credits Earned: 2
Required Credits needed to earn a Certificate: 4

Elective Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Your Best Board Meeting Ever!	1	4/21/10

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

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Transcript for: Sarah McKinney

Page 1 of 2

**Certificate Earned****Leadership Certificate****November 2009****Credits Toward a Volunteer Management Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
From Recruitment to Retention - A Primer for an Effective Volunteer Program	1	9/2/09

*Required Credits Earned: 1**Required Credits needed to earn a Certificate: 4***Credits Toward a Leadership Certificate****Required Survey Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Volunteer Management 101	1	11/11/09
Nutrition 101	1	11/12/09
Communications 101	1	11/13/09
Development 101	1	11/13/09

*Required Survey Credits Earned: 4**Required Survey Credits needed to earn a Certificate: 4***Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing Effective Oversight Boards	1	11/11/09
Decision Making and Problem Solving	1	11/12/09
Developing Vision and Mission	1	11/12/09
Developing Successful Personal Relationships	1	11/13/09

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Conducting Effective Meetings	1	11/11/09
Strategic Long Term Planning	1	11/12/09
Time and Stress Management	1	11/13/09
Your Best Board Meeting Ever!	1	4/21/10
Nurturing a Powerful & Productive Board/CEO Relationship	1	5/11/10

*Elective Credits Earned: 5**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Accounting and Financial Management	3	11/11/09

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Transcript for: Sarah McKinney

Page 2 of 2



Intensive Credits Earned: 3

Intensive Credits needed to earn a Certificate: 3

Credits Toward a Development Certificate

Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Maximizing Technology for Effective Fundraising	1	5/19/10

Required Credits Earned: 1

Required Credits needed to earn a Certificate: 4

Credits Toward a Communications Certificate

Elective Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing Extrordinary Personal Relationships: Honing Your Interpersonal Skills	1	9/2/09

Elective Credits Earned: 1

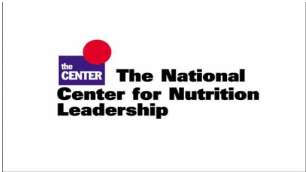
Elective Credits needed to earn a Certificate: 3

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Transcript for: Peggy Miller

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Influence: Gaining Commitment, Getting Results	1	9/3/09

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Elective Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Nurturing a Powerful & Productive Board/CEO Relationship	1	5/11/10

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

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Transcript for: Ruth Hunstiger

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Nutrition Certificate****Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3***Credits Toward a Leadership Certificate****Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing a Strategy for the Future	1	9/4/09

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

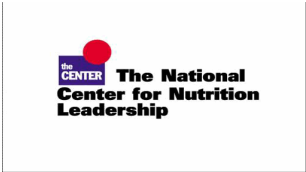
*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

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Transcript for: Sheila Christopher

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

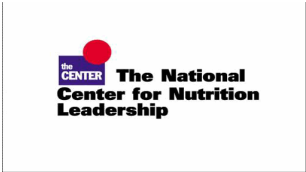
Intensive Credits Earned: 6
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Transcript for: Daphne Stewart

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09

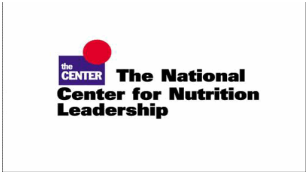
Intensive Credits Earned: 6
Intensive Credits needed to earn a Certificate: 3

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Transcript for: Julie Carco

Page 1 of 1



Credits Toward a Nutrition Certificate

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Effective Cost Management for Today's Economy - Part 1	3	9/2/09
Effective Cost Management for Today's Economy - Part 2		9/2/09
Using Data to Support Your Case	3	9/3/09
		<i>Intensive Credits Earned: 6</i>
		<i>Intensive Credits needed to earn a Certificate: 3</i>

Credits Toward a Leadership Certificate

Elective Credits

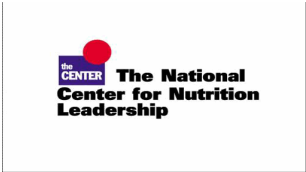
<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Developing a Strategy for the Future	1	9/4/09
		<i>Elective Credits Earned: 1</i>
		<i>Elective Credits needed to earn a Certificate: 3</i>

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Transcript for: Patricia Walker

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Intensive Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

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Transcript for: Beth Bahnson

Page 1 of 1

**Credits Toward a Nutrition Certificate****Intensive Credits**Course Title

Effective Cost Management for Today's Economy - Part 1

Effective Cost Management for Today's Economy - Part 2

Credits Earned

3

Date

9/2/09

9/2/09

*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3***Credits Toward a Leadership Certificate****Required Credits**Course Title

Influence: Gaining Commitment, Getting Results

Credits Earned

1

Date

9/3/09

*Required Credits Earned: 1**Required Credits needed to earn a Certificate: 4***Elective Credits**Course Title

Developing a Strategy for the Future

Credits Earned

1

Date

9/4/09

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Credits Toward a Development Certificate****Intensive Credits**Course Title

E-Strategy for Your Non-Profit

Credits Earned

3

Date

9/3/09

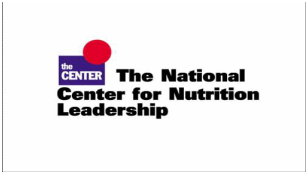
*Intensive Credits Earned: 3**Intensive Credits needed to earn a Certificate: 3*

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Transcript for: Evelyn Kinsella

Page 1 of 1



Credits Toward a Leadership Certificate

Required Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/3/09

Required Credits Earned: 2
Required Credits needed to earn a Certificate: 4

Intensive Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Grooming the Next Generation of Leaders	3	9/3/09

Intensive Credits Earned: 3
Intensive Credits needed to earn a Certificate: 3

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Transcript for: Stephen Griffin

Page 1 of 1

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits needed to earn a Certificate: 4***Elective Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits needed to earn a Certificate: 3***Intensive Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

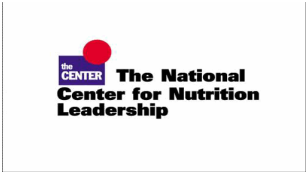
*Intensive Credits Earned: 6**Intensive Credits needed to earn a Certificate: 3*

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Transcript for: Jan Dewar

Page 1 of 1



Credits Toward a Volunteer Management Certificate

Required Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Finding the Best Volunteer Job	1	6/11/10

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Elective Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Keeping Your Volunteers in Satisfying Work	1	6/15/10

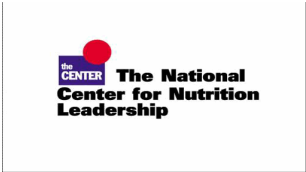
Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

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Transcript for: Cecilia Eaton

Page 1 of 1



Credits Toward a Volunteer Management Certificate

Required Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Finding the Best Volunteer Job	1	6/11/10

Required Credits Earned: 1
Required Credits needed to earn a Certificate: 4

Elective Credits

<i>Course Title</i>	<i>Credits Earned</i>	<i>Date</i>
Keeping Your Volunteers in Satisfying Work	1	6/15/10

Elective Credits Earned: 1
Elective Credits needed to earn a Certificate: 3

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