

## Transcript for: Patty Clark



Page 1 of 2

**Certificate Earned****Development Certificate****November 2008****Credits Toward a Leadership Certificate**

*Earning a Leadership Certificate requires the successful completion of 14 credits, distributed as follows: Required Survey Courses – 4 credits; Required Courses - 4 credits; Elective Courses - 3 credits; Intensive Courses – 3 credits*

**Required Course Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Influence: Gaining Commitment, Getting Results	1	9/3/09

*Required Credits Earned: 1**Required Credits Still Needed to Earn a Certificate: 3***Elective Course Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Risk Management - Protecting Your Program's Mission	1	9/2/10

*Elective Credits Earned: 1**Elective Credits Still Needed to Earn a Certificate: 2***Intensive Course Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Grooming the Next Generation of Leaders	3	9/3/09

*Intensive Credits Earned: 3**Intensive Credits Still Needed to Earn a Certificate: 0***Credits Toward a Development Certificate**

*Earning a Development Certificate requires the successful completion of 10 credits, distributed as follows: Required Courses - 4 credits; Elective Courses - 3 credits; Intensive Courses – 3 credits*

**Required Course Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits Still Needed to Earn a Certificate: 0***Elective Course Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits Still Needed to Earn a Certificate: 2*

*The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional communities: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.*

*In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirement. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: [www.mowaa.org/center](http://www.mowaa.org/center).*

## Transcript for: Patty Clark



Page 2 of 2

**Intensive Course Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08
Introduction to Major Gifts	3	11/18/08

*Intensive Credits Earned: 6**Intensive Credits Still Needed to Earn a Certificate: 0***Credits Toward a Communications Certificate***Earning a Communications Certificate requires the successful completion of 10 credits, distributed as follows: Required Courses - 4 credits;**Elective Courses - 3 credits; Intensive Courses – 3 credits***Elective Course Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Public Speaking: Tips to Becoming an Effective Presenter	1	9/1/10

*Elective Credits Earned: 1**Elective Credits Still Needed to Earn a Certificate: 2*


---

*The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional communities: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.*

*In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirement. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: [www.mowaa.org/center](http://www.mowaa.org/center).*