

## Transcript for: Sharon Lee DeWitt

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**Certificate Earned****Development Certificate****November 2008****Credits Toward a Development Certificate****Required Credits**

| <u>Course Title</u>  | <u>Credits Earned</u> | <u>Date</u> |
|--|-----------------------|-------------|
| Changing the Culture of Your Organization: Becoming a Fundraising Organization | 1                     | 11/17/08    |
| Creating a Philanthropic Case for Support Tailored to Your Organization        | 1                     | 11/17/08    |
| Development 101  | 1                     | 11/17/08    |
| Creating Your Fundraising Plan   | 1                     | 11/18/08    |

*Required Credits Earned: 4**Required Credits Still Needed to Earn a Certificate: 0***Elective Credits**

| <u>Course Title</u>              | <u>Credits Earned</u> | <u>Date</u> |
|----------------------------------|-----------------------|-------------|
| Improving Your Current Situation | 1                     | 11/18/08    |

*Elective Credits Earned: 1**Elective Credits Still Needed to Earn a Certificate: 2***Intensive Credits**

| <u>Course Title</u>                        | <u>Credits Earned</u> | <u>Date</u> |
|--|-----------------------|-------------|
| Annual Giving: Raising More Money for Less | 3                     | 11/18/08    |
| Introduction to Major Gifts                | 3                     | 11/18/08    |

*Intensive Credits Earned: 6**Intensive Credits Still Needed to Earn a Certificate: 0*

*The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.*

*In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirement. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: [www.mowaa.org/center](http://www.mowaa.org/center).*