

Transcript for: Barbara Lundgren

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**Certificate Earned****Development Certificate****November 2008****Credits Toward a Leadership Certificate**

Earning a Leadership Certificate requires the successful completion of 14 credits, distributed as follows: Required Survey Courses – 4 credits; Required Courses - 4 credits; Elective Courses - 3 credits; Intensive Courses – 3 credits

Required Course Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
What Do Great Boards (and Great Board Members) REALLY DO?	1	9/2/09
Influence: Gaining Commitment, Getting Results	1	9/4/09

*Required Credits Earned: 2**Required Credits Still Needed to Earn a Certificate: 2***Intensive Course Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Emotional Intelligence: The Key to Succession Management - Part 1	3	9/1/10
Emotional Intelligence: The Key to Succession Management - Part 2		9/1/10

*Intensive Credits Earned: 3**Intensive Credits Still Needed to Earn a Certificate: 0***Credits Toward a Development Certificate**

Earning a Development Certificate requires the successful completion of 10 credits, distributed as follows: Required Courses - 4 credits; Elective Courses - 3 credits; Intensive Courses – 3 credits

Required Course Credits

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Changing the Culture of Your Organization: Becoming a Fundraising Organization	1	11/17/08
Creating a Philanthropic Case for Support Tailored to Your Organization	1	11/17/08
Development 101	1	11/17/08
Creating Your Fundraising Plan	1	11/18/08

*Required Credits Earned: 4**Required Credits Still Needed to Earn a Certificate: 0***Elective Course Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Improving Your Current Situation	1	11/18/08

*Elective Credits Earned: 1**Elective Credits Still Needed to Earn a Certificate: 2***Intensive Course Credits**

<u>Course Title</u>	<u>Credits Earned</u>	<u>Date</u>
Annual Giving: Raising More Money for Less	3	11/18/08

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional communities: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.

In certain cases credits from an Intensive Workshop may be applied to meet the Elective credit requirement. Please see the full Center FAQs and Certificate Requirements, which are available on the MOWAA website: www.mowaa.org/center.

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Introduction to Major Gifts	3	11/18/08
E-Strategy for Your Non-Profit	3	9/3/09
Intensive Credits Earned: 9		
Intensive Credits Still Needed to Earn a Certificate: 0		

Credits Toward a Communications Certificate

Earning a Communications Certificate requires the successful completion of 10 credits, distributed as follows: Required Courses - 4 credits; Elective Courses - 3 credits; Intensive Courses – 3 credits

Elective Course Credits

Course Title	Credits Earned	Date
Developing a Public Awareness Campaign	1	8/31/10

Elective Credits Earned: 1
Elective Credits Still Needed to Earn a Certificate: 2

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