## Transcript for: Judith Gregg

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Intensive Credits Earned: 3

Intensive Credits Still Needed to Earn a Certificate: 0

## **Credits Toward a Development Certificate**

## **Required Credits**

| Course Title   | Credits Earned | Date     |
|--|----------------|----------|
| Changing the Culture of Your Organization: Becoming a Fundraising Organization | 1              | 11/17/08 |
| Creating a Philanthropic Case for Support Tailored to Your Organization        | 1              | 11/17/08 |
| Development 101  | 1              | 11/17/08 |
| Creating Your Fundraising Plan   | 1              | 11/18/08 |

Required Credits Earned: 4

Required Credits Still Needed to Earn a Certificate: 0

**Elective Credits** 

| Course Title                     | Credits Earned | Date     |
|----------------------------------|----------------|----------|
| Improving Your Current Situation | 1              | 11/18/08 |

Elective Credits Earned: 1

Elective Credits Still Needed to Earn a Certificate: 2

**Intensive Credits** 

| Course Title                               | Credits Earned | Date     |
|--|----------------|----------|
| Annual Giving: Raising More Money for Less | 3              | 11/18/08 |
| Introduction to Major Gifts                | 3              | 11/18/08 |

Intensive Credits Earned: 6

Intensive Credits Still Needed to Earn a Certificate: 0

The Certificate curriculum consists of a combination of Required Courses, Elective Courses and Intensive Workshops in five professional Sections: leadership, development, communications, volunteer management and nutrition. You can attend courses and earn a Certificate in multiple Sections.