

**OFFICIAL TRANSCRIPT**

Enrollee: **Martin, J.**

Date Enrolled: **July 20, 2010**

Transcript Permanent URL:

<http://mowaacenter.org/tr/2010-3716.pdf>

**Mrs. Jeanne E. Martin**

Director

Pascack Valley Meals On Wheels

PO Box 291

Westwood, NJ 07641

**Coursework Completed**

Date Updated: 8/18/2011

Total Credits Earned: 10

*Strategy & Governance Track*

<u>Course Title</u>	<u>Credits</u>	<u>Date</u>	<u>Key Competency</u>
Emotional Intelligence: The Key to Succession Management - Parts 1 and 2	3	09/01/2010	Planning for the Future

*Development and Fundraising Track*

<u>Course Title</u>	<u>Credits</u>	<u>Date</u>	<u>Key Competency</u>
Direct Mail Is Working - and You Should Be Doing It!	1	09/02/2010	Revenue Development
The Dreaded Donor Engagement Gap	1	09/02/2010	Relationship Building

*Communications Track*

<u>Course Title</u>	<u>Credits</u>	<u>Date</u>	<u>Key Competency</u>
Effective Online Storytelling	1	08/06/2010	Relationship Building
How to Get Heard: Communicating What Matters	1	08/16/2011	Relationship Building

*Volunteer Management Track*

<u>Course Title</u>	<u>Credits</u>	<u>Date</u>	<u>Key Competency</u>
Keeping Your Volunteers in Satisfying Volunteer Work	1	06/15/2010	Organizational Planning
Recruiting the Next Generation of Volunteers	1	08/31/2010	Planning for the Future
Fundraising and Volunteers	1	08/31/2010	Revenue Development