

OFFICIAL TRANSCRIPT

Enrollee: **Horwitz, E.**

Date Enrolled: **September 17, 2009**

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Ms. Ellen Horwitz

Executive Director

Meals On Wheels of West Los Angeles

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Los Angeles, CA 90024

Coursework Completed

Date Updated: 8/18/2011

Total Credits Earned: 8

Development and Fundraising Track

<u>Course Title</u>	<u>Credits</u>	<u>Date</u>	<u>Key Competency</u>
Seeing Your Organization through Donors' Eyes	1	09/01/2010	Revenue Development
Direct Mail Is Working - and You Should Be Doing It!	1	09/02/2010	Revenue Development

Communications Track

<u>Course Title</u>	<u>Credits</u>	<u>Date</u>	<u>Key Competency</u>
Your Nonprofit Marketing Plan: A Roadmap to Building Support for Your Organization	3	09/03/2009	Relationship Building
Web 2.0: Social Media for Non-profits	1	09/03/2009	Revenue Development
Influence: Gaining Commitment, Getting Results	1	09/04/2009	Relationship Building
Public Speaking: Tips to Becoming an Effective Presenter	1	09/01/2010	Relationship Building