

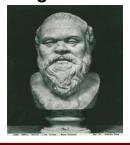
Laws of Effective
Decision-Making
&
Problem-Solving

Objectives

Problem-Solving and Decision-Making

- •Discover How Your Core Values Impact Your Decisions
- •Examine Your Way of Thinking
- •Learn How to Engage the Team by Asking Great Questions
- •Understand The Act of Choice
- •How to Implement Your Decision
- •Develop the Habit of Evaluation

"The unexamined life is not worth living"



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Values Precedes Vision

- **+**What is important to you?
- ♦ What are your highest priorities?
- +If someone described you, what words would they use?

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Complete the Values Exercise

- +Circle the Values that SPEAK to you
- →Write any additional ones not listed
- → Discuss with your team

VISION + Shared Idea + What it could be + Force that invents the future + Lays the ground work for your life + Provides the North Star for the journey LEADERS INSPIRE A SHARED VISION INSIST Consulting, LLC 2010 Examine Your Way of Thinking > Linguistic Intelligence > Logical-Mathematical Intelligence > Spatial Intelligence > Musical Intelligence

Source: Gross, Ronald (2002). Socrates' Way. New York: Penguin Putnam Inc.

➤ Bodily-kinesthetic Intelligence

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Intrapersonal Intelligence (knowing yourself)
Interpersonal Intelligence (knowing others)

KNOW YOUR STRENGTHS

Take 5 min to complete this exercise to help you pinpoint some of your strengths.

Source: Gross Ronald (2002) Socrates Way New York: Penguin Putnam Inc.

"Clearly no group can, as an entity, create ideas. Only individuals can do this. A group of individuals may, however, stimulate one another in the creation of ideas." -Estill I Green "Many ideas grow better when transplanted into another mind than the one where they sprang up." -Oliver Wendell Holmes ISIS Consulting, LLC 2010 Engage Your Team in the Problem-Solving and Decision-Making **Process** > Take Personal Responsibility as the Leader > Be open to Infinite Possibilities > Think WIN-WIN > Recognize others' strengths as helpful tools to seek solutions-Inviting your team gives them a sense they are a valued member > LISTEN **Problem-Solving Process** 1.Identify and Understand the Situation 2.Determine the Root Causes 3.Explore Infinite Possibilities 4. Prioritize Possible Solutions 5.Implement 6.Evaluate and Monitor 7. Remain Unattached

Decision-Making Process	
 Setting Objectives Brain-Storm Alternatives Compare and Evaluate Alternatives 	
4. The Act of Choice5. Implementation6. Follow-up and Monitoring	
7. Remain Unattached Source: Adapted from Gantt, V. & Weis, R. (2002). Leading with Character, Purpose, and Passion! Dubuque, IA: Kendal/Hunt Publishing Co. E. Frank Harrison (1983)	
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Take 10 Min to Solve the Problem or Make a Decision with Your Team	
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Develop the Habit of Evaluating Yourself

"There are no problems we cannot solve together, and very few that we can solve by ourselves." Lyndon B. Johnson	
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Questions and Comments	
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